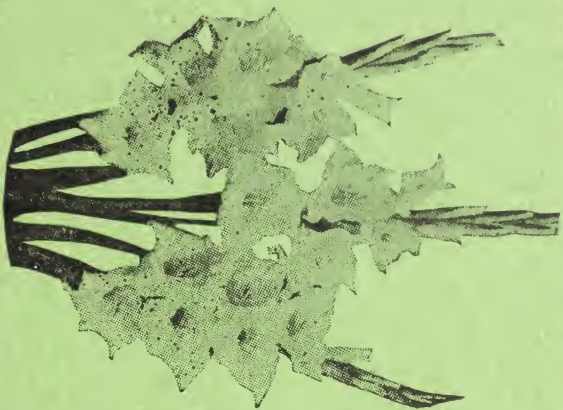


## **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices.



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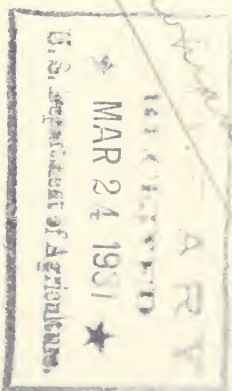


**BAY STATE BULB CO.**

**Mansfield, Mass.**

FOI

*Mansfield, Mass.*



**U. S. DEPARTMENT OF AGRICULTURE,**

**M. R. N.**

**WASHINGTON, D. C.**

**BUREAU OF PLANT INDUSTRY  
Horticultural Crops and Diseases**

**8-3501**

## CAUTION

When you receive bulbs, no matter where from, open packages immediately to admit air, and store in a cool place but keep from frost. Leave top of bags open, or better place in shallow box. They must not be left in closed bags.

All lovers of GLADIOLUS should join the

### **American Gladiolus Society**

and receive the REVIEW monthly.

Send your name and \$2.00 to the Secretary

Roscoe Huff, Goshen, Ind.

Everyone in New England who is interested in

GLADIOLUS should be a member of the

### **New England Gladiolus Society**

Send your name and \$1.00 to the Secretary

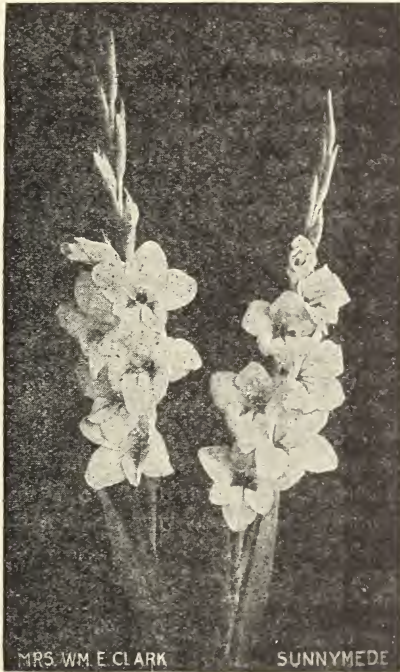
Clark W. Brown, Ashland, Mass.

1931

## PRICE LIST

TESTED AND PROVEN

# GLORIOUS GLADIOLUS



**BAY STATE BULB CO.**  
Mansfield, Mass.

# TERMS

Terms are cash with order or one third with order and balance before shipment or bulbs will be shipped C. O. D. Prices quoted are net postpaid.

Not less than 3 bulbs of a kind at dozen rate.

Not less than 25 bulblets of a kind at 100 rate.

No single item less than 10 cts.

No order accepted less than \$1.00.

Special prices for lots of 100 or more on request.

We exercise great care in keeping our stock true to name and will replace without charge any bulb proving untrue. An error sometimes occurs but we are always glad to make adjustment to the customer's satisfaction.

We have again increased our stocks and are glad to be able to materially lower prices on many varieties.

**No single item less than 10 cents.**

**3 for 10 cts. Doz. 35 cts. Bulblets 10 cts. per 100.**

**ALICE TIPLADY.** Brilliant orange saffron Prim.

**CRYSTAL WHITE.** Pure white, rose marking.

**HALLEY.** Large bright salmon pink. Early.

**HERADA.** Pure self mauve. Exquisite.

**LE MARECHAL FOCH.** Like America but early.

**MRS. FRANCIS KING.** Tall flame scarlet. Late.

**MRS. F. PENDLETON.** Rose pink with carmine blotch.

**MRS. WATT.** American Beauty Rose color. Late.

**PEACE.** Very large late white. Violet lines.

**ROANOKE.** Very early large yellow Prim.

**SCHWABEN.** Canary yellow. Purple spot.

**WILBRINK.** Flesh pink sport of Halley. Early.

See Our Special Collections on Pages 10, 11 and 12.

No single item less than 10 cents.

2 for 10 cts.    Doz. 50 cts.    Bulblets 15 cts. per 100.

DIANA. Wonderful exhibition red. Early.  
E. J. SHAYLOR. Pure rose pink. Ruffled.  
EMPRESS OF INDIA. Dark maroon, buds black.  
EVELYN KIRTLAND. Tall rose pink. Very fine.  
GOLD DROP. Best ruffled yellow Prim. Large.  
GOLDEN GATE. Fine early yellow Prim.  
GRETCHEN ZANG. Soft geranium pink.  
JOE COLEMAN. Fine large crimson red. Ruffled.  
LILYWHITE. Best florist's early white.  
MARY PICKFORD. Delicate creamy white. Early.  
MASTER WEITZE. Dark violet maroon. Very tall.  
MRS. DR. NORTON. Finest pink and cream.  
MYSTIC. Deep rose pink, flaked red. Pretty.  
NEOGA. Rich deep garnet red. Ruffled.  
NORA. Very good light lavender blue.  
PINK WONDER. Kemp's mammoth light pink.  
1910 ROSE. Fine early rose pink.  
SCARLET PRINCEPS. Pure spectrum red. Massive.  
SENTINEL. Late large rose pink.  
TEMPA. Old rose on pink ground. Ruffled.  
VIOLET BEAUTY. Cerise violet, red blotches.  
VIRGINIA. Same as Scarlet Princeps.

We specialize in carefully selected, well balanced assortments, finding that many home gardeners do not care to undertake the extra care of keeping varieties separate. On pages 10, 11 and 12 we offer a number of these carefully assorted collections, and believe one may be chosen to meet almost any need. We give this matter our personal attention and have hundreds of letters of commendation and praise. We believe that you too will be delighted with the blooms from one of these collections.

No single item less than 10 cents.

2 for 15 cts.    Doz. 75 cts.    Bulblets 25 cts. per 100

A. B. KUNDERD. Cream overlaid pink. Wonderful ruffling.  
ALBANIA. Very fine pure white.  
ALTON. Intensely ruffled orange.  
BARON HULOT. Fine dark violet blue.  
BLUE ISLE. Fine colored blue shade. Unique form.  
CARMEN SYLVA. Snow white, penciled lilac.  
CRIMSON GLOW. Best midseason deep red.  
DIENER'S WHITE. Big white, tinged pink.  
DR. VAN FLEET. Delicate rose pink. Very tall.  
DOROTHY McKIBBEN. Very early ruffled pink.  
DORRITT. Large lavender pink, flecked carmine.  
LOUISE. Large rose lavender.  
MONA LISA. Exquisite pale lavender. Ruffled.  
MRS. KEUR. Very large rose with yellow throat.  
PARLIAMENT. Soft orange red, white throat.  
ROMANCE. Orange red, purple border on petals.  
ROSE ASH. Ashes of roses. Very popular.  
ROSE GLORY. Bright rose pink. Ruffled.  
VIOLET GLORY. Rich deep violet. Ruffled.  
WHITE WONDER. Kemp's mammoth white.

Prices on all varieties described herein are for young plump healthy bulbs, 1¼ inches in diameter or over. These young vigorous bulbs will give much better results than large flat old blubs, which often have been forced. Experienced growers very rarely buy large bulbs if young stock is available.

Each 10cts.    Doz. \$1.00    Bulblets 50 cts. per 100.

AMERICAN BEAUTY. American Beauty Rose color.  
ANNIE LAURIE. Soft blush pink. Slightly ruffled.  
BREAK O'DAY. Large delicate pink. Very early.  
BYRON L. SMITH. Delicate lavender pink.  
CHATEAU THIERRY. Orange cerise. Very large.  
DR. F. E. BENNETT. Fiery Scarlet. White lines.  
DR. R. T. JACKSON. Deep rich crimson maroon.  
DUCHESS OF YORK. Improved Baron Hulot.  
ELF. Creamy white. Buds lemon.  
ETHELYN. Tall orange Prim. One of the best.  
FERN KYLE. Giant exhibition cream.  
FLAMING SWORD. Tall early red. Many open.  
GIANT NYMPH. Large light salmon rose. Extra good.  
GOLD. Fine florist's pure yellow.  
GOLD EAGLE. Very early deep yellow Prim. Ruffled.  
GOLD ELSIE. Fine deepest yellow Prim. Early.  
GOLDEN MEASURE. Extra fine big yellow. Tall.  
H. C. GOEHL. White with oxblood blotch. Fine.  
HENRY FORD. Clean deep purple. Many open.  
JACK LONDON. Salmon with orange stripe.  
JENNIE LIND. Soft pink. Pale yellow throat.  
KING SMOKE. Massive smoky shade. Fine spikes.  
LONGFELLOW. A bright pink Carmen Sylva. Extra.  
MAGIC. Tall lavender blue, purple blotch. A gem.  
MARIE KUNDERD. Early ruffled white. Exquisite.  
MISS T ROSE. Tea Rose color, tall. Prim.  
MR. W. H. PHIPPS. Iridescent light rose salmon. Late.  
MRS. F. C. PETERS. Lovely rose lilac.  
MRS. H. E. BOTHIN. Flesh salmon, scarlet center.  
MRS. LEON DOUGLAS. Giant salmon rose, striped.  
MRS. W. E. CLARK. Salmon pink, crimson blotch.  
MURIEL. Extra fine lavender blue. Very beautiful.

**OPALESCENT.** Pure self rose lavender.  
**PERSIA.** Very dark maroon. A real black beauty.  
**PRIDE OF WANAKAH.** Lavender rose. Rich and large.  
**PURPLE GLORY.** Giant velvety maroon. Ruffled.  
**RICHARD DIENER.** Wonderful rose salmon. Many open.  
**R. J. KUNDERD.** Flaming orange red.  
**SCARLET WONDER.** Immense clear red.  
**SHELL PINK.** La France pink, paler throat. Extra.  
**SIDNEY PLUMMER.** Creamy yellow, suffused pink.  
**SULPHUR FRILLS.** Heavily ruffled sulphur yellow.  
**SUNNYMEDE.** Unusual shade of orange. Unique.  
**WM. G. BADGER.** Large light salmon pink. Many open.  
**WHITE GIANT.** Large lily-like pure white.  
**WHITE GLORY.** Ruffled white, iris blue throat.

Each 15 cts.    Doz. \$1.50    Bulblets 75 cts. per 100.

**CATHERINE COLEMAN.** Clear salmon pink. Long spikes.  
**FLORENCE.** Beautiful mauve with white blotch.  
**GOLDEN DREAM.** Finest large deep yellow.  
**MELBA.** Fine creamy salmon. Long spikes.  
**ROSE MIST.** Fischer's wonderful rose Prim.  
**THE ORCHID.** Orchid color and type. Laciniated.

A few higher each

<b>BERTY SNOW.</b> Fine new lavender from Scotland.....	40
<b>GOLDILOCKS.</b> Lovely chaste soft yellow Prim.....	25
<b>MADAM Von KONYNENBERG.</b> Fine analine blue .....	25
<b>MARMORA.</b> Large lavender gray. Very unusual .....	50
<b>MINUET.</b> Clear sparkling lavender. Wonderful .....	25
<b>ORCHID LADY.</b> Huge early lavender .....	25
<b>PFITZER'S TRIUMPH.</b> Immense new salmon red .....	30
<b>RITA BECK.</b> Fischer's sensational flesh pink .....	30

In most varieties we can furnish small bulbs,  $\frac{3}{4}$  to 1 inch in diameter, at one half these prices. These small bulbs, with good care, will produce excellent blooms, and will make more bulblets than larger bulbs.

We take great pride in the quality of our stock and guarantee our bulbs to be healthy, clean and of the highest quality, and if given fair treatment will please the most critical grower.

# SPECIAL OFFER

We have a surplus of good blooming size bulbs 1 inch and over in the following varieties which enables us to offer them in quantity at reduced prices. Postage Prepaid.

	Per 25	Per 50	Per 100
A. B. KUNDERD .....	.65	1.00	1.75
ALBANIA .....	.65	1.00	1.75
ALICE TIPLADY .....	.50	.85	1.50
AMERICAN BEAUTY .....	.75	1.25	2.25
ANNIE LAURIE .....	1.00	1.50	2.75
ARLON .....	.50	.85	1.50
BLUE ISLE .....	.65	1.00	1.75
BREAK O'DAY .....	.75	1.25	2.25
BYRON L. SMITH .....	.65	1.00	1.75
CARMEN SYLVA .....	.65	1.00	1.75
CHATEAU THIERRY .....	.75	1.25	2.25
CRIMSON GLOW .....	.65	1.00	1.75
CRYSTAL WHITE .....	.50	.85	1.50
DIANA .....	.50	.85	1.50
DR. F. E. BENNETT .....	1.00	1.50	2.75
DR. R. T. JACKSON .....	.75	1.25	2.25
DR. VAN FLEET .....	.65	1.00	1.75
DOROTHY McKIBBEN .....	.65	1.00	1.75
DORRITT .....	.65	1.00	1.75
E. J. SHAYLOR .....	.50	.85	1.50
ELF .....	.75	1.25	2.25
EMPRESS OF INDIA .....	.50	.85	1.50
ETHELYN .....	.75	1.25	2.25
EVELYN KIRTLAND .....	.50	.85	1.50
FERN KYLE .....	.75	1.25	2.25
FLAMING SWORD .....	.75	1.25	2.25

GIANT NYMPH .....	.75	1.25	2.25
GOLD .....	.75	1.25	2.25
GOLD DROP .....	.50	.85	1.50
GOLD ELSIE .....	.50	.85	1.50
GOLDEN DREAM .....	1.50	3.00	6.00
GOLDEN GATE .....	.50	.85	1.50
GOLDEN MEASURE .....	.75	1.25	2.25
GRETCHEN ZANG .....	.50	.85	1.50
HALLEY .....	.50	.85	1.50
HENRY FORD .....	.75	1.25	2.25
HERADA .....	.50	.85	1.50
JACK LONDON .....	.75	1.25	2.25
JOE COLEMAN .....	.50	.85	1.50
KING SMOKE .....	.75	1.25	2.25
LILYWHITE .....	.50	.85	1.50
LONGFELLOW .....	1.00	1.50	2.75
LOUISE .....	.65	1.00	1.75
MAGIC .....	.75	1.25	2.25
MARIE KUNDERD .....	.75	1.25	2.25
MARY PICKFORD .....	.50	.85	1.50
MASTER WEITZE .....	.50	.85	1.50
MELBA .....	1.00	1.50	2.75
MISS T ROSE .....	.75	1.25	2.25
MR. W. H. PHIPPS .....	1.00	1.50	2.75
MONA LISA .....	.65	1.00	1.75
MRS. DR. NORTON .....	.50	.85	1.50
MRS. FRANCIS KING .....	.50	.85	1.50
MRS. FRANK PENDLETON .....	.50	.85	1.50
MRS. F. C. PETERS .....	.75	1.25	2.25
MRS. H. E. BOTHIN .....	.75	1.25	2.25
MRS. LEON DOUGLAS .....	.75	1.25	2.25
MRS. W. E. CLARK .....	.75	1.25	2.25
MURIEL .....	.75	1.25	2.25
MYSTIC .....	.50	.85	1.50
NEOGA .....	.50	.85	1.50
NORA .....	.50	.85	1.50
OPALESCENT .....	.75	1.25	2.25
PARLIAMENT .....	.65	1.00	1.75
PEACE .....	.50	.85	1.50
PERSIA .....	.75	1.25	2.25

PINK WONDER .....	.50	.85	1.50
ROANOKE .....	.50	.85	1.50
ROMANCE .....	.65	1.00	1.75
ROSE ASH .....	.65	1.00	1.75
ROSE GLORY .....	.65	1.00	1.75
ROSE MIST .....	1.25	2.00	4.00
1910 ROSE .....	.50	.85	1.50
SCARLET PRINCEPS .....	.50	.85	1.50
SCARLET WONDER .....	.75	1.25	2.25
SCHWABEN .....	.50	.85	1.50
SENTINEL .....	.50	.85	1.50
SHELL PINK .....	.75	1.25	2.25
SIDNEY PLUMMER .....	.75	1.25	2.25
SUNNYMEDE .....	.75	1.25	2.25
TEMPA .....	.50	.85	1.50
VIOLET BEAUTY .....	.50	.85	1.50
VIOLET GLORY .....	1.25	2.00	4.00
VIRGINIA .....	.50	.85	1.50
WHITE WONDER .....	.65	1.00	1.75
WILBRINK .....	.50	.85	1.50

We especially urge that wherever possible at least 100 bulbs be planted, including early, mid-season and late varieties, so that you may have enough open at one time to cut an attractive bouquet, also have a long season of bloom. This may be done in a small space as they may be planted from 4 to 6 inches apart.

If possible grow them by the thousand. Select a few by name for a trial garden and plant one or more thousand mixed bulbs in a bed for landscape and cutting. For this purpose you will find special collections on Pages 10, 11 and 12 admirably adapted.

A bed 3 feet wide and 50 feet long is ample for 1000 bulbs.

# SPECIAL COLLECTIONS

## INTRODUCTORY COLLECTION:

No. 1. 100 Bulbs for \$1.00 Postpaid.

About 10 years ago we introduced this collection under the unconditional guarantee of satisfaction or money back, and of the many thousands we have sent out we have never been asked for a refund.

We have gradually improved this collection from year to year, and have numerous customers who send each year for from 2 to 5 of these collections.

We have still further improved this collection this year and it will consist of plump medium size bulbs  $\frac{3}{4}$  to  $1\frac{1}{4}$  inch in diameter. These bulbs with reasonably good care should practically all bloom this year. We have hundreds of letters from customers expressing their pleasure and satisfaction with this collection, many reporting from 95 to 100 blooms. We have also constantly improved the variety of kinds included and this year it will consist almost entirely of popular commercial varieties and we guarantee not less than 25 kinds.

As a special attraction this year we shall include without charge in every No. 1 Collection 2 one inch bulbs of the very popular variety ROSE ASH, widely known and admired, packed separately and labeled.

It is obvious that our profit on this collection is very small, our principal gain being in new customers who buy more and more from year to year. We have many customers who started with this collection who now purchase bulbs each year to the extent of \$5.00 to \$25.00 and over. Our principal profit on this collection is the goodwill of pleased customers.

We of course do not claim that this collection is equal to others sold at much higher prices but we do believe that for the beginner who is just getting acquainted with Gladiolus, and is not particular about names, there is more pleasure and satisfaction for a little money in this collection than any other of which we know.

## SATISFACTION OR MONEY BACK

**SPECIAL**—If shipped in one package we will send 6 of these collections for \$5.00. Make up a club among your neighbors and get one free. We cannot ship to separate addresses at this price.

Remember our unconditional guarantee

### CUT FLOWER COLLECTION

**No. 2. 100 Bulbs for \$1.50 Postpaid.**

This collection consists of larger bulbs, all colors, and will make fine blooms. Bulbs included are mostly popular commercial varieties, such as Alice Tiplady, Crystal White, Empress of India, Halley, Herada, Lilywhite, Mrs. F. King, Mrs. F. Pendleton, Mrs. Watt, Peace, Schwaben, etc., with a good sprinkling of newer kinds. This is a well balanced collection and sure to please.

### NATIONAL COLORS COLLECTION

**No. 3. 100 Bulbs for \$2.00 Postpaid.**

Contains choice varieties of Red, White, and Blue. Each color separate and labeled.

### RAINBOW COLLECTION

**No. 4. 100 Bulbs for \$3.00 Postpaid.**

This collection contains a wide range of colors in early, mid-season and late varieties, including a number of the popular exhibition varieties. This is a well diversified high grade assortment and will surely prove satisfactory.

### SEPARATE COLORS COLLECTION

**No. 5. 100 Bulbs for \$3.00 Postpaid.**

This collection is made up of named varieties, assorted to color as follows—25 Red, 25 White, 25 Pink and 25 Yellow. Each color will contain several varieties. For \$1.00 additional we will add 25 in blue shades. Each color packed separate and labeled.

## GLORY COLLECTION

**No. 6 100 Bulbs for \$3.00 Postpaid.**

This collection is composed entirely of ruffled varieties in all colors, and will include not less than 15 varieties.

## SEPARATE VARIETY COLLECTION

**No. 7. 120 Bulbs for \$5.00 Postpaid.**

Six bulbs each of 20 different kinds, each separate and labeled. 120 in all for \$5.00. These are all good varieties and include several usually selling for \$1.00 per doz. or more. A fine collection.

## 10 DOZEN AND BONUS COLLECTION

**No. 8. 125 Bulbs for \$5.00 Postpaid.**

One dozen each of 10 different varieties, and one bulb each of 5 of the more expensive kinds, all separate and labeled. All popular varieties and a nice assortment of colors. If ordered together we will furnish No. 7 and No. 8 without duplicates.

## OUR BAY STATE SPECIAL

**No. 9. 500 Bulbs for \$10.00 Postpaid.**

This collection consists of 10 bulbs each of 50 different varieties. Each variety separate and labeled.

We particularly wish to call to your attention the BAY STATE SPECIAL which should be especially attractive to many who are anxious to have a Glorious Gladiolus Garden this season. Remember, we pay the postage.

## GUARANTEE

All bulbs in these collections, with the exception of No. 1, are good blooming size bulbs, 1 inch or over in diameter. All bulbs in these collections are guaranteed to give absolute satisfaction. If for any cause whatever they prove unsatisfactory, leave the bulbs in the ground till October 1st. Then dig and return them to us and your money will be returned.

## CULTURE

Gladiolus bulbs should be planted in full sunshine and will not thrive in shady places. If planted in rows we recommend a double row with bulbs about 4 inches apart; if in beds plant from 4 to 6 inches each way. Plant from 4 to 6 inches deep on moderately rich soil and do not allow bulbs to come in contact with fresh manure. It is best to apply manure in the fall and dig it into the soil in the spring. They may be planted any time after the ground is fit to work and should be kept free from weeds at all times. With clean cultivation it is seldom necessary to apply water, but if it becomes necessary, water very thoroughly about once a week, rather than a little every day.

When cutting flowers leave 4 full leaves to mature the bulb. Remove faded flowers and cut off a little of the stem every day and they will last a week or more in good condition.

When leaves turn yellow or are killed by frost dig up the bulbs, cut off the tops close to the bulb, and spread out in the sun to dry. When thoroughly dry place in shallow boxes and in a dry frost proof place. Do not store in tight bags or in deep boxes as they must have good ventilation or they will mould and rot. The old dried up bulb and bulblets may be removed at any time before planting.

If you have the room you will find much enjoyment in planting the bulblets and watching them develop. Plant thickly in rows about 2 inches deep early in the season. While germination is somewhat uncertain yet if you have fair success you will find this a very inexpensive way to secure a stock of some of the higher priced varieties.

# GLORIOUS



# GLADIOLUS

## BAY STATE BULB CO.

Mansfield, Mass.

F. F. SHEPARDSON  
President

F. O. SHEPARDSON  
Treas. and Gen. Mgr.

R. J. KOUKOL  
Production Manager

The Mansfield Press